CYBEREASON INCIDENT RESPONSE PARTNER PROGRAM OVERVIEW

You never get a second chance for your first impression

The Cybereason Incident Response Partner Program equips our Incident Response Partners with the tools, threat intelligence and support required to address the most critical client challenges — all from a single, rapidly deployable and highly integrated IR and MDR Platform.

For more information or to Apply Now visit our **website.**

Email our team at **Partners@cybereason.com**

Visit our **Partner Portal** to find out more.

WHY PARTNER WITH CYBEREASON?

Grow profitable revenues and improve service margins:

- Cybereason's Operation-centric approach leveraging the MalOp™ Improves productivity while reducing error rates and false positives
- Enhanced workflow automation reduces service delivery costs
- Designed for IR to MDR service conversion and ongoing revenue generation
- Access to 'Pay as you Grow'* MDR licensing model improves cash flow liquidity
- The modular design enables custom solution delivery, cross-sell and up-sell

Easy to do business with, reducing time to value:

- Free use of Cybereason IR partner program technology & infrastructure during engagements**
- 100% channel commitment
- Dedicated resources manage onboarding, enablement and integration activities to improve time to market.
- Self-service training labs & technical certification program
- Priority technical support during IR engagements
- Access to joint marketing funds

*Please refer to your account manager for eligibility and availability.

** Free use is available to acredited Incident Response partners and is limited to 30 days and can be extended upon request.

PROGRAM REQUIREMENTS:
AT A GLANCE

	PREMIER	ELITE
	PREMIER PARTNER	ELITE PARTNER
CRITERIA		
Minimum license conversion requirement	33%	33%
Number of IR Engagements per Quarter	5+	20+
SOC & Incident Response Certifications	1 x CCAS 2 x CCIR	2 x CCAS 4 x CCIR
BENEFITS		
Access to Express IR portal & toolset (3hr delivery*)	✓	✓
Access to Managed & Hosted IR infrastructure	✓	✓
Access to IR to MDR Migration & MSSP services	✓	✓
On-Demand Sales & Technical Certification Training	✓	✓
Cybereason Channel Director	✓	✓
Joint Marketing Funds	✓	✓
Partner Success Manager		✓
Partner Solutions Consultant	Optional	✓
Partner Solutions Architect	Optional	✓

*Service level objective

HOW WE WIN TOGETHER

Best-in-class tech, made for your mission:

- The Cybereason Defense Platform with integrated DFIR toolset is purpose-built to support both proactive and reactive engagements

- Single platform provides consistent visibility and management of both IR and MDR customers

- The integrated platform enables practitioners to own the desktop and use the Cybereason agent as a jumping off point to deploy your favored tools

- Express-IR is a self-service portal for practitioners that provides 24x7 access to request an instance of our platform for IR Engagements

- Express-IR cloud instances are fully managed and come with a 3hr service level objective to provide immediate value

- Express-IR migration to production MDR process quickly on-boards managed customers post incident resolution

- The Cybereason Defense Platform collects more malicious and benign data, to accurately and instantly visualize attacker's malicious operations (MalOps) from root cause to every affected endpoint with real-time, multi-stage displays of all attack details.

- Highly automated AI hunting and process automation accelerates detections & reduces error rates, streamlining practitioners casework to immediately identify, understand and remediate attacks at scale with a single click.

- Mapped to the MITRE ATT@CK framework, practitioners can easily integrate the Cyber Defense Platform into their existing operating model.

- Pre-built technical integrations and a fully-featured API means the Cyber Defense Platform can be integrated into your systems to reduce costs and complexity.

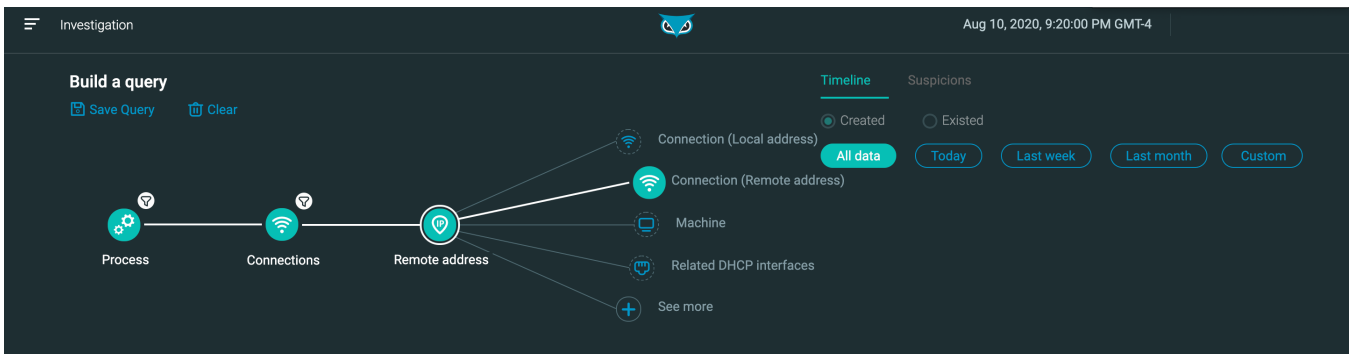Learn more at Cybereason.com →

cybereason
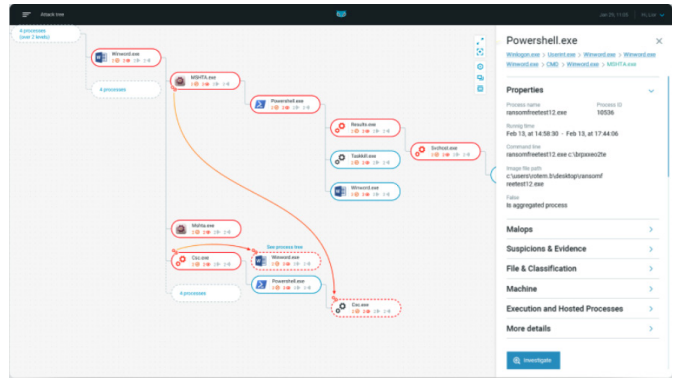
Rapidly deploy and manage single lightweight agents centrally. Agents can be used as a 'Jumping Off Point' to deploy custom or 3rd party DFIR toolsets, minimizing the impact to customers' IT teams and reducing time to remediation.

Incident Response Practitioners can easily pivot into the attack chain and explore associated data points.
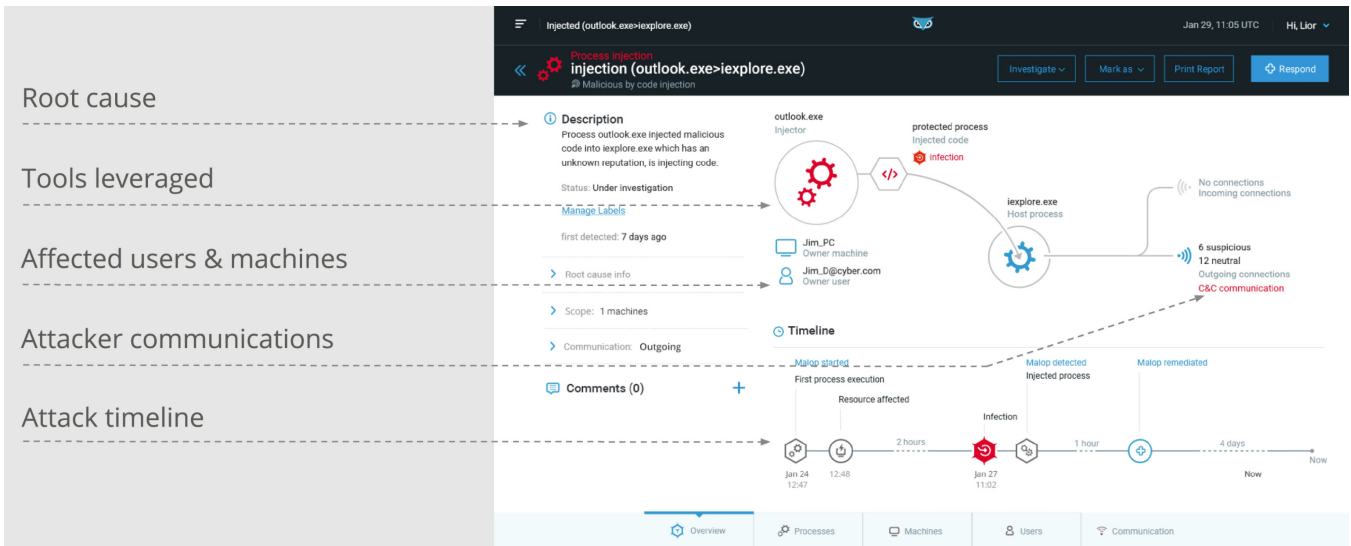
AI-Driven detections correlate across users and machines and build an end to end view of each MalOp (Malicious Operations) speeding up detection, and response. Guided remediation enable practitioners to quickly limit impact of attack and focus on remediation.

Leverage vast amounts of telemetry, and threat data to create and run your own set of analytic queries.

Learn more at Cybereason.com →

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